



JEFF WAINWRIGHT

SENIOR EPM CONSULTANT

AREA OF EXPERTISE

- OneStream XF
- Project Management
- Hyperion Financial Management
- Financial Data Quality Management (FDM)
- Hyperion Enterprise
- SEC Reporting \ US GAAP
- IFRS
- European Statutory
- Hyperion SmartView & Excel
- Consolidation Implementation
- Change Management
- Training

EDUCATION

University of Connecticut-
BS Finance

CONTACT INFORMATION

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As the founder of Skehana, Jeff Wainwright has 26 years of international commercial software development and project management experience. As an original member of the IMRS (subsequently re-named Hyperion) core development team, Jeff led the development projects for the Enterprise and HFM product lines by working with key customers including Toyota, CRH, Siemens, Lafarge, MAN, Tyco, Fiat, RBC, RBS and Rocher to deliver the world's leading financial reporting solutions to market.

Jeff has extensive experience working on location at each customer site understanding and documenting complex local reporting requirements including European Statutory, US GAAP and IFRS. Coordinated software development projects across multiple international Hyperion office locations including London, Munich, Dublin, Milan, Frankfurt Paris and Stamford. Diverse Hyperion implementation and system rollouts for Fortune 500 companies around the world including North America, South America, Europe and Asia requiring temporary re-location to local sites for maximum efficiency, focus and quality control purposes.

Jeff has substantial experience in change management and best practices system migration strategies for reporting and analytics coupled with deep Hyperion Financial Management FDMEE design and delivery capabilities. Applied experience in implementing consolidation, reporting, and analytics with Hyperion suite in large complex organizations. Experienced in writing Rules, foreign currency translation, and Intercompany transactions.

PROFESSIONAL WORK EXPERIENCE

Skehana Systems, LLC - February 2001 to Present

Founder

- Provides Hyperion Financial Management (HFM), FDMEE, and Hyperion Financial Reporting Studio expertise to clients and partners.
- Provides OneStream XF, Tagetik and Host Analytics PM and development expertise.
- Serves as an expert Project Manager for complex technology implementations and rollouts.
- We are experienced with the latest version of OneStream XF, HFM 11.1.2.3.5, using expanded dimensionality, EPMA and Classic.

Most Recent Projects Include:

- 9-month OneStream project at Cyrus One Inc, a REIT company which builds and markets data centers worldwide. This rapidly growing, highly profitable company with ambitions to be the premier provider of data center facilities to proliferate cloud computing. This project aims to establish a world-class FP&A and Consolidated Reporting system and process to support extreme organic growth as well as an aggressive acquisition path. The cloud-based version of OneStream is being implemented after a comprehensive vendor assessment which included Host Analytics, Oracle, Tagetik and Adaptive Insights.
- 3 Month HFM project at Coty International to implement a detailed expense allocation process by cost center and by thousands of product lines. This implementation included all aspects of HFM development, including complex rules, HFM's Allocations module and all supporting metadata structures. In addition, many performance tuning and processing efficiencies were critical to the success of this implementation.
- 6 Month HFM project at Toyota Financial Services to implement a comprehensive Cash Flow reporting and analysis system within their production HFM application. Responsibilities included requirements definition, overall application design and all technical implementation aspects, including rules development, report writing and all metadata build-outs.
- 12 Month HFM Project Management and technical oversight for a Manufacturing & Industrial Packaging Fortune 500 company recently spun off from its parent company. They were primarily engaged in industrial packaging and film manufacturing industries. The company employs more than 51000 employees and generated approximately \$14 billion in revenues in 2013.
- 13 Month HFM System Migration and Rollout for a Construction Materials Manufacturing Company. One of the largest companies in Ireland, with over 76,000 employees and operations in over 70 different countries. Produced cement and a full array of construction materials and equipment for commercial and municipal construction projects. She was reported to have over \$20 billion in revenue in 2013.
- 8 Month HFM Project Management\Hyperion System Implementation for a Healthcare provider with an established network of pharmaceutical providers and physicians with headquarters in New York and Puerto Rico.

Hyperion Solutions

1991

Since

VP of Product Management

- Directed all development activities and provided consulting and implementation guidance to internal consultants and clients implementing Hyperion Financial Management (HFM) financial software, FDM, and Hyperion Reporting Suite.
- Managed the product development roadmaps and provided functional guidance and quality assurance support for all programming teams. Evangelized product release dates and functional deliverables to clients, prospects, and partners. Worked and collaborated with practice Directors and partners during the sales cycle process, including proposal write-ups and RFI / RFP coordination presentations. Strong contributor to close and consolidation process design and best practice knowledge base. She has participated in multiple sales cycles on significant EPM prospects.

Aetna

1989

Since

System Architect

- Developed, customized and maintained the Hyperion Enterprise application for Aetna Healthcare. Provided day-to-day support for the statutory and management external reporting teams. Supported all Aetna foreign operations in South America and EMEA.