



## Jeff Wainwright

Jeff is the Founder and Principal owner of Skehana Systems, with over 30 years of industry experience developing, implementing and training clients on Hyperion and other market leading enterprise performance management (EPM) solutions. During the past 10 years, he has coordinated the implementation of Hyperion Financial Management (HFM) and its predecessor Hyperion Enterprise at a worldwide education institute, and several other worldwide clients.

Jeff pioneered the development of HFM beginning with version 1.0 after implementing Hyperion Enterprise at a global insurance provider. He is a frequent speaker at leading industry conferences including Oracle's Collaborate and Oracle Open World events. Jeff has extensive experience with management and statutory reporting. He is recognized for developing industry leading designs for cash flow modeling and currency exchange rate analytics.

Jeff has provided intensive application design expertise in an advisory role for several hundred Hyperion consolidation and reporting customers participating in Hyperion's alpha and beta product development programs. He is the author of White Papers, Product Specifications, Product Requirement Documents and Use Cases in support of the Hyperion programming teams and Hyperion partners.

Several international assignments across North America, South America, Europe and Asia have given Jeff a broad perspective and understanding for multi-cultural project teams and varied financial reporting requirements. Deep product experience combined with strong interpersonal skills have allowed Jeff to deliver high quality systems on time and within budget.

### Areas of Expertise

- Hyperion Financial Management 11.1.2.x
- Hyperion Enterprise
- Financial Data Management
- Financial Reporting
- Web Analysis
- Smartview
- Hyperion Planning
- EPM Maestro

### Industry Experience

- Insurance
- Banking & Finance
- Construction
- Health Care
- Retail
- Manufacturing
- Software Development
- Higher Education

### Education

- **University of Connecticut**  
BS, Finance



**PROFESSIONAL WORK EXPERIENCE**

**Skehana Systems, LLC**

**2002 – Present:**

Oracle/Hyperion Hyperion Financial Management (HFM), and Hyperion Enterprise Senior Solutions Architect. Founder and Principal of the company. Consulting at the following clients:

**CRH plc – Dublin, Ireland**

Lead consultant in the design and development of Hyperion Financial Management for CRH plc, a Dublin based leader in building materials with a \$17 Billion Market Capitalization. CRH went live with their HFM application in July of 2013. Components included HFM, FDM and EPM Maestro.

**Laureate Education Inc. – Baltimore, MD.**

Lead consultant in the migration/conversion of Hyperion Enterprise to Hyperion System 9 HFM, FDM, Smartview, Web Analysis and Financial Reports for headquarters and 35 international locations:

P&L and Balance Sheet Consolidation          Capital Expenditure Reporting

Cash Flow Reporting                                  Tax Provision Preparation

Enrollment Reporting                                Rolling Forecast Reporting

Lead consultant in the design and development of Enterprise, HFM and Hyperion Planning 9.21 for corporate headquarters and 21 international locations.

**Open Solutions Inc. Glastonbury, Ct.**

Lead consultant in the design and development of Hyperion Planning 9.3 for corporate headquarters. This was a migration\conversion from Hyperion Enterprise 5.0.

**Sylvan Learning Systems – Baltimore, MD.**

Lead consultant in the implementation of Hyperion Enterprise for corporate consolidated reporting. Development of all system metadata, logic, reports, schedules, and Retrieve spreadsheets to support monthly consolidated reporting for headquarters and 21 remote sites.

**Stanley Works – New Britain , Ct.**

Served as the internal audit lead overseeing the design and implementation of Hyperion System 9 – HFM and FDM for headquarters and all remote locations.

**Kidde Corp. – London, England**

Provided HFM consulting support for UTC Corp during the integration of the recently acquired Kidde Corp.

**Open Solutions Inc. - Glastonbury, Ct.**

Lead consultant for Hyperion Enterprise, Hyperion Auto Pilot and Hyperion Retrieve for corporate-wide budgeting and planning.

This was an extremely rapid and creative deployment that utilized Microsoft Sharepoint for distributing Excel Retrieve budget templates. Budget owners checked out their specific spreadsheets from a Shareware database, populated budget spreadsheets and checked them back into Shareware.

An automated routine within Hyperion Autopilot automatically loaded all spreadsheets on a nightly basis into Hyperion Enterprise and consolidated all organizations.



Skehana Systems, LLC

ORACLE CERTIFIED PARTNER

**UDLA - Santiago, Chile**

Lead consultant in the development of Hyperion Enterprise for local statutory consolidated reporting.

**INTI College. - Kuala Lumpur, Malaysia**

Lead consultant in the development of Hyperion System 9 – HFM and FDM for INTI college headquarters and 34 locations across Malaysia, Indonesia, and China.